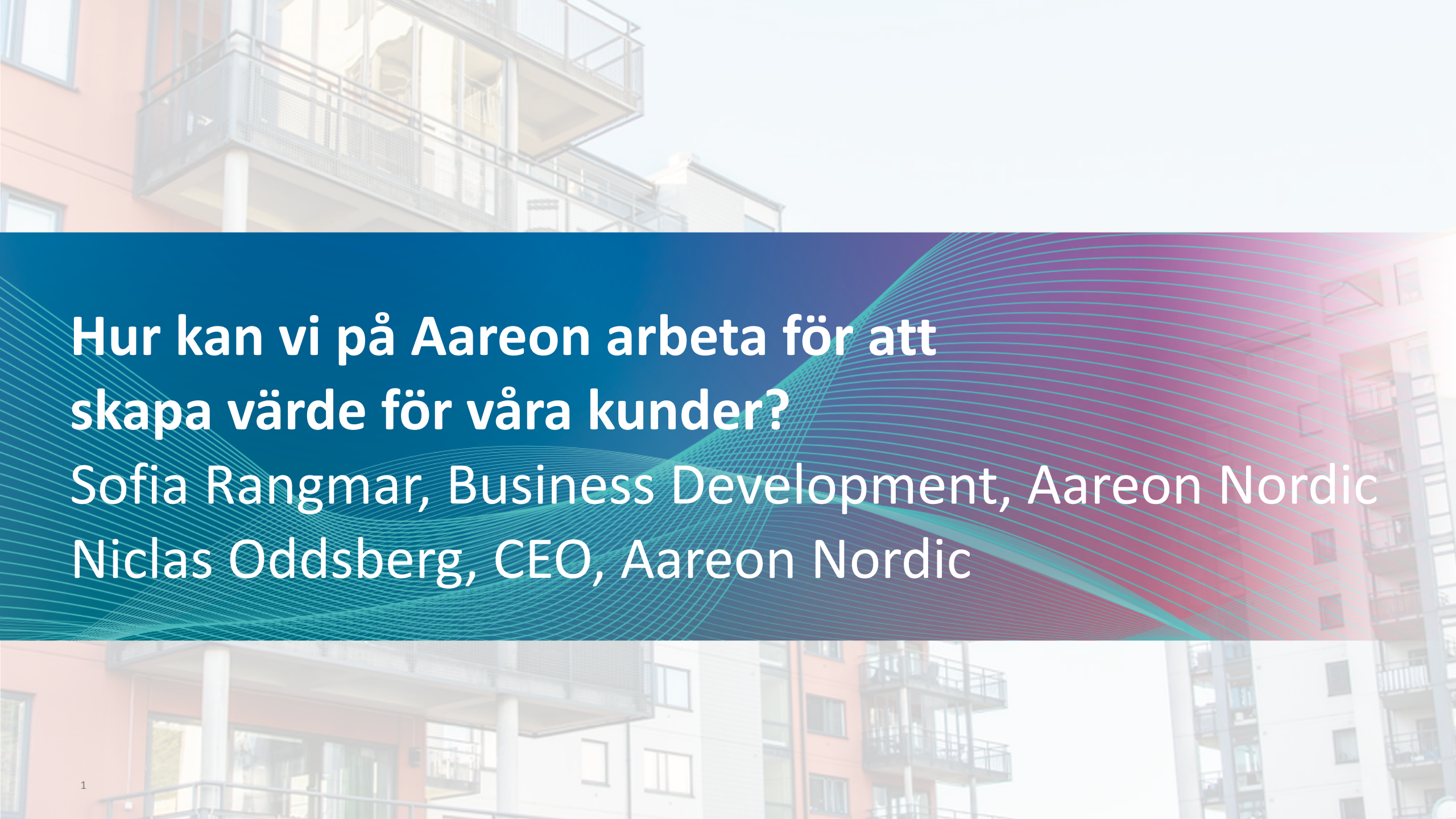




Hur kan vi på Aareon arbeta för att skapa värde för våra kunder?

Sofia Rangmar, Business Development, Aareon Nordic

Niclas Oddsberg, CEO, Aareon Nordic

Niclas Oddsberg & Sofia Rangmar, Aareon Nordic

Welcome to Aareon Nordic Forum 2019



www.aareon.se



Best Practise

- › Increased value
- › Process improvement
- › Knowledge exchange





Aareon Group



R&D 370 Million SEK



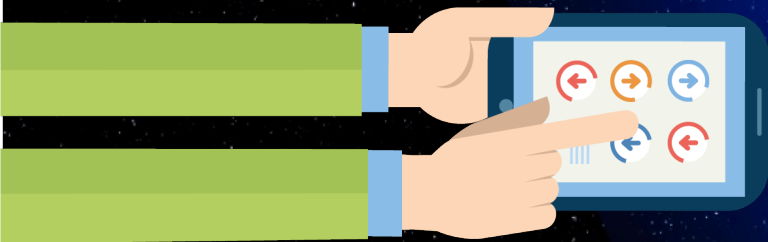
3.000 Real Estate Customers
8 Countries

Austria
Finland
France
Germany
Netherlands
Norway
Sweden
United Kingdom

Digital Transformation – The Challenge of Multiple Stakeholders



Aareon Smart Platform



www.aareon.se



An open & collaborative platform to develop, integrate and deploy digital solutions across the real estate sector regardless of the underlying technology



AAREON SMART WORLD



AAREON SMART PLATFORM

**CUSTOMER AND PARTNER
APPLICATIONS**

A Cloud platform that enables you and your software partners to quickly and easily connect and build applications leveraging the Aareon Smart World Eco-system



Increases flexibility and autonomy



Simplifies integrating 3rd-party solutions



Develop solutions that match your needs



Security guaranteed



What do you gain?

- ✓ Greater control over what you can do and who you can partner with
- ✓ Financial gain through more appropriate solutions
- ✓ Better solutions enhancing efficiency, agility and security
- ✓ Access to more data sources and greater insights over time

The banner features a background image of a city skyline on the left, transitioning into a blue and purple gradient on the right. Overlaid on the gradient are several thin, white, wavy lines that create a sense of motion and depth. The title 'Aareon Nordic Forum' is prominently displayed in large, white, sans-serif font on the right side.

Aareon Nordic Forum

16-17 OKTOBER 2019

Change Management



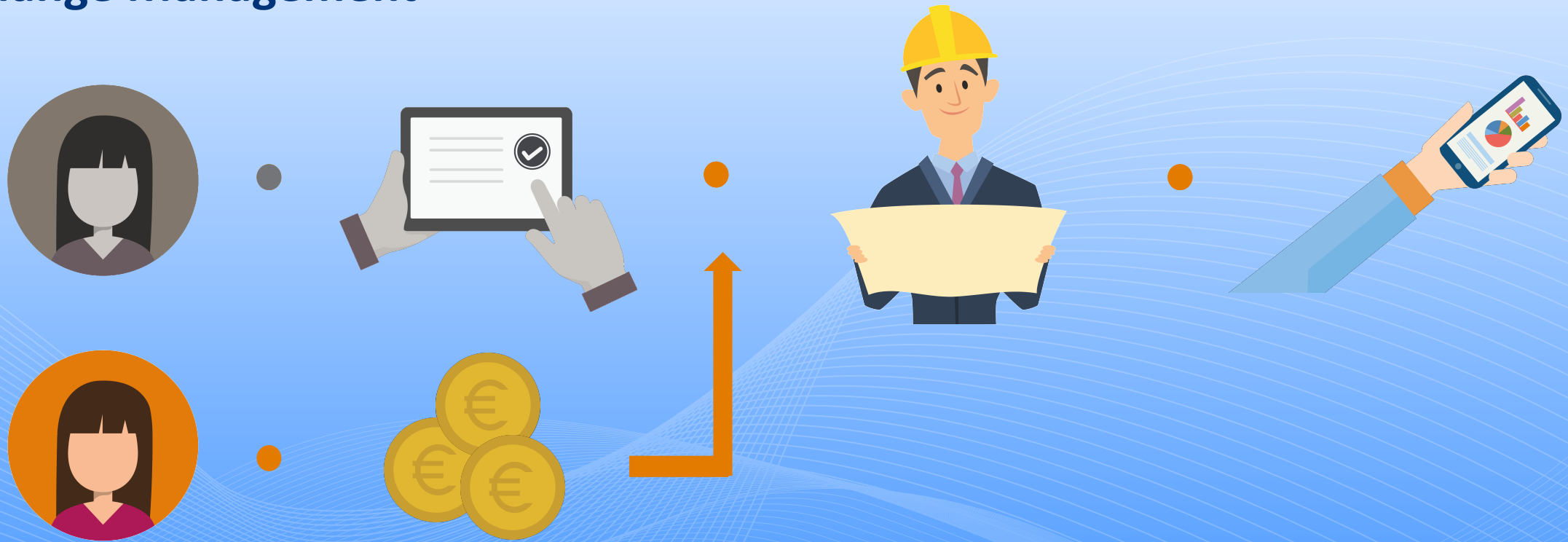
Change Management



Change Management



Change Management



Customer Engagement



Customer Engagement



Customer Engagement



Customer Engagement



Customer Engagement



Value assessment



Value assessment



Value assessment



Value assessment



Value assessment





Value for you

